

SAMPLE SALES REP AGREEMENT

Agreement for Sales representation

This will confirm the agreement between “ _____
(the representative) and “ _____
(the manufacturer)

With respect to display and sale of merchandise in said representative’s showroom
located at _____

The representative shall:

1. Display manufacturer’s merchandise.
2. Send orders to manufacturer in a timely fashion.
3. Provide purchaser’s credit information as needed.
4. Not be responsible for loss due to fire theft or damage.
5. Upon termination of relationship, return samples to
Manufacturer when manufacturer is current with all monies
Due, including orders not yet shipped.

The manufacturer (Artist) shall:

1. Pay _____% commission on lines being shown in the showroom and,
Where applicable, _____% for road sales.
2. Pay commission on the first day of the month, which is 30 days
After shipping of merchandise.
3. Pay a fee of \$ _____, commensurate with space provided in show-
Room on the first day of each month.
4. Not do a trade show independently of showroom if showroom is
Doing said trade show.
5. Pay commission on all re-orders, including those sent directly
To manufacturer.
6. Pay _____% commission on orders canceled, due to manufacturers
Inability to ship on time.
7. Send weekly shipping invoices.
8. Send the next season’s line four weeks prior to official opening
Date of market.
9. Retain the option of participating in trade shows or print ads.

Please sign enclosed copy if this is in accord with your understanding of our
agreement.

_____ (Artist) Agrees with and accepts this
agreement on(Date) _____

_____ (Rep) Agrees with and accepts this
agreement on(Date) _____